## Information on Travel Details for Chairman as of 27/09/2023

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## Information from before our current finance system was introduced (2018) is included where available

Location			Hotel	Night (s)		Travel (flight & train) Costs		L&P Fo	ocus	Mission Purpose
	Check In	Check Out			Hotel Costs		Trade	FDI	Tourism	
Amsterdam	05/06/2023	06/06/2023	Mercure Hotel Amsterdam City	2	£585.20	£423.28	x	x		Led GLG mission with 16 Fintech companies, gave keynote on main stage
IMEX Frankfurt	23/05/2023	25/05/2023	Marriott Frankfurt	2	£297.88	£701.54			x	Attended the IMEX Frankfurt tradeshow with 25 tourism partners. Joined MEX Policy Forum with fellow national and city policy makers from around the globe. Hosted a Q&A for international media on the stand alongside, Tracy Halliwell, London Convention Bureau and James Rees, ExCeL London.
Delhi & Bangalore	15/03/2023	17/3/2023	The Taj East End	2	£433.92		x	x x		Led MIBP mission with 11 high-growth companies. Held a range of FDI meetings in Delhi & Bangalore, encourage companies to come to London for
	11/03/2023	15/3/2023	The Trident Delhi	4	£557.79	£5,887.71				London Tech Week and took part in media.
Cleveland & Chicago	07/09/2022	9/9/2022	Intercontinental Cleveland	2	£1,210.00	£7,503.46		x		Led MIBP Mission in partnership with Growth Company Manchester with 15 high-growth companies on the 2022
	9/9/2022	12/9/2022	Warwick Allerton				x			REACH (Race Ethnicity and Cultural Heritage) trade mission. Unfortunately, Rajesh had to return to UK immediately due to the death of Her Majesty Queen Elizabeth II
IMEX Frankfurt	30/05/2022	31/5/2022	Marriott Frankfurt	1	£411.61	£579.77			x	Attended the IMEX Frankfurt tradeshow with 14 tourism partners. Joined MEX Policy Forum with fellow national and city policy makers from around the globe. Hosted a press briefing with ExCe London to announce their Phase 3 investment in London. Spoke on behalf of London underpinning the importance of investment into London post-COVID.
California	09/05/2022	12/5/2022	Orchard Garden Hotel	3			x	x		Led the MIBP Creative mission as part of the Mayoral US visit with 16 companies. Met with potential FDI companies.
Dubai & Abu Dhabi	19/02/2022	23/2/2022	JW Marriott Marquis	4	£486.00	£4,187.66	x	x		Led the MIBP Fintech delegation comprising of 12 innovative companies to explore Dubai and Abu Dhabi to provide digital solutions.
Hong Kong, Shenzhen & Shanghai	22/05/2019	25/5/2019	Jing An Shangri-La, West Shanghai	3						Led a Trade Mission to China with 12 high-growth companies from the
	21/05/2019	22/5/2019	Futian Shangri-La Shenzhen	1			x	x		creative sector. Undertook meetings ar events to promote London as a leading business destination to potential investors and fast growth tech companies. Met with political counterparts and held a range of meetings with key FDI clients.
	19/05/2019	21/5/2019	Novotel Century Hong Kong	2	£735.24	£6,995.82				
Mumbai	16/04/2019	19/4/2019	Taj Lands End Mumbai	3	£488.86	N/A	x			Took part in business meetings
Berlin	03/03/2019	4/3/2019	Courtyard Marriot Berlin	1	£78.83	£357.12		x		Launch of Berlin office, media engagement and FDI meetings
Shanghai, Hangzhou & Beijing	15/11/2018	16/11/2018	DoubleTree Hilton Beijing	1			x x			Invited to give a keynote speech at Money2020 China in Hangzhou. Led MIBP Mission with 12 high growth companies and met with key FDI clients.
	13/11/2018	15/11/2018	Mid Town Shangri-La - Hangzhou	2				x		
	11/11/2018	13/11/2018	Jing-An Shangri-La	2	£1388.64	£7,846.18				Led MIBP Mission with 15 high growth
Frankfurt	15/10/2018	16/10/2018	Scandic Frankfurt	1	£454.08	£338.20	X	×		companies. Held a range of meetings with key FDI clients.
Shanghai, Shenzhen & Beijing	05/07/2018	06/07/2018	Westin Bund Centre Shanghai	1			×	v	x	Undertook meetings and events to promote London as the pre-eminent business destination to potential investors and fast growth tech companies. Met with political counterparts. Led MIBP Mission with 10 high growth companies. Held a range o meetings with key FDI clients. Promoter London as a tourist destination; opened
	03/07/2018	05/07/2018	Crowne Plaza Shenzhen	2						
Amsterdam	02/07/2018 03/06/2018	03/07/2018 05/062018	Park Hyatt Beijing Hilton Amsterdam	2	£1,369.35 £828.00	£4,707.25 £227.84	x	x		London & Partners' Shenzhen office. Led MIBP Mission with 18 high growth companies from the financial services technology sector. Gave a keynote speech at Money2020, met with the organisers and key FDI clients.
Vienna	19/03/2018	21/03/2018	Flemings Hotel Wien City	2			x	x		

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	07/12/2017	08/12/2017	Avari Towers Karachi	2						
India & Pakistan	06/12/2017	07/12/2017	Serena Hotel Islamabad	1			x	x		
	05/12/2017	06/12/2017	The Hyatt Amritsar	1						
	03/12/2017	05/12/2017	Taj Palace Hotel Mumbai	2						
Lille, France	14/11/2017	15/11/2017	Minimes Alliance Lille	1	£185.00	£309.00	x	х		
India	12/09/2017	14/09/2017	The Lalit Delhi	2			x			
	10/09/2017	12/09/2017	Taj Lands End Mumbai	2				х		
San Francisco	18/06/2017	22/06/2017	Hotel Zeppelin	4			x			
Madrid	29/03/2017	31/03/2017	NH Collection Eurobuilding	2			x	x		
Paris	28/03/2017	29/03/2017	Hotel Scribe	1			x	x		
Berlin	26/03/2017	28/03/2017	Sofitel Berlin	2			x	x		
Barcelona	14/11/2016	15/11/2016	Barcelona	1					х	
	10/11/2016	11/11/2016	Taj Lands End Mumbai	1						
Indore, Delhi & Mumbai	06/11/2016	10/11/2016	Taj Palace Delhi	4			x	x		
	05/11/2016	06/11/2016	Raddison Indore	1						
Chicago & New York	17/09/2016	20/09/2016	Double Tree Hilton New York	3			×	x		
	14/09/2016	17/09/2016	Hyatt Regency Chicago	3						
Sau Paolo & Rio	04/08/2016	06/08/2016	Excelsior Hotel Rio	2			-	x	x	
	02/08/2016	04/08/2016	Renaissance Marriot Hotel Sau Paulo	2						

## L&P International Trade Missions – Background and Objectives

International trade visits constitute a fundamental component of the Grow London Global initiative, previously know as the Mayor's International Business Programme. In the framework of this programme, the team facilitates trade missions for groups of 10 to 15 businesses to strategic markets, allowing these companies to establish connections in their target markets. Throughout these visits, participating companies engage in a series of activities including meetings with corporates, venture capital firms, ecosystem gatherings and interactions with governmental bodies and more.

The trade missions have often seen the inclusion of the Deputy Mayor for Business, whose presence serves to amplify the visibility of the businesses and to facilitate access to various opportunities. Furthermore, in order to optimise the Deputy Mayor's involvement, we orchestrate meetings with a diverse array of foreign enterprises interested in investing in London.

The value or return on investment (ROI) of his engagement is truly outstanding. A compelling illustration of this can be seen in the case of our visit to Dubai & Abu Dhabi, where one of the participating businesses, Wealth Dynamix, not only successfully expanded their operations in Dubai but also generated a substantial Gross Value Add (GVA) of £9m.